



GBTA | Los Angeles
Online Odyssey
March 13, 2024

				
Justin Schuster Vice President Marketing	Mike Daly Senior Vice President Sales	Curt McKee Principal Solutions Consultant	Jonathan Klein Senior Enterprise Account Executive	Ron Glickman Vice President North America
				

Facilitator



Bryan Holmes

Title: Founder & CEO at Bid Logic Solutions Inc.

Bio: Bryan Holmes is the founder and CEO of Bid Logic Solutions Inc., a technology and business travel consulting firm singularly focused on TMC Sourcing that leverage software Bryan developed. Prior to launching Bid Logic Solutions, Bryan was a Senior Director of Retention for BCD Travel, an Engagement Manager and Sr. Consultant for TCG Consulting, and the Global Travel Manager for Broadcom Corporation, where Bryan started his 20+ year career in Business Travel. Bryan has been featured in Business Travel News magazine. His recent articles have been featured in The Beat and The Company Dime. Bryan is a United States Army veteran and earned a B.S. with honors from Ohio University.

Concur Travel

- **Presenter:** Curt McKee
- **Title:** Principal Solutions Consultant at SAP Concur
- **Bio:** Curt has been with SAP Concur for nearly 14 years, specializing in the Travel and Meeting Management components of the SAP Concur Application Suite. Prior to joining SAP Concur, Curt worked for a large global Travel Management Company, supporting all the global customer's needs for Online Technology Solutions, for 10 years. Prior to that, Curt worked at Sabre for almost 20 years in various technology capacities. While attending university at Arizona State University, Curt managed a local rental car program to help offset college expenses. Curt received his degree in Transportation Management from Arizona State University in 1982 and has been involved in the travel industry ever since. Curt is married to Nancy, whom he met in the travel industry while at Sabre. They have three grown children, six grandchildren, and too many pets to mention, all living in the thriving megalopolis of Decatur, Texas (pop 5200).

Navan

- Jonathan Klein
- **Title:** Sr. Enterprise Account Executive
- **Bio:** Jonathan joined Navan in early 2021, during one of the most transformative times in the industry. Jonathan has supported some of the most innovative and global programs over the past 3 year and is looking forward to sharing how we are continuing to help our customers drive value out of their program and help bridge T&E with the strategic goals of their organizations.

Serko

- **Presenter:** Mike Daly
- **Title:** SVP Sales
- **Bio:** Mike Daly has over thirty years of travel technology experience across corporate and leisure markets. Upon starting his career at United Airlines in 1994 after being laid off by the New York Mets due to the MLB players strike, Mike was instrumental in the development of corporate online booking at GetThere, Travelocity and Sabre. More recently, Mike helped grow Freebird and Deem in the corporate travel space as SVP Sales and VP of Strategic Partnerships, until their acquisitions by Capital One and Enterprise Holdings, respectively. In late 2019, Mike joined Serko as their VP of Sales to help grow the company globally with an emphasis on North America and was promoted to SVP in 2023. Mike frequently speaks at industry events, including GBTA, their local chapters, ACTE formerly, ProcureCon, Phocuswright, TAMS, and BusinessConnect. Mike volunteers his time as a Board Member for GBTA and is the former Chair of the GBTA Technology Committee, a mentor for GBTA Ladders, the Co-Chair for WINIT's Education and Development Committee. He is a strong supporter of the Juvenile Diabetes Research Foundation (JDRF), the YMCA, and the Children's Hospital of Georgia. He also coaches various youth sports, including baseball for the Team Georgia Baseball Academy.

Snowfall Travel

- **Presenter:** Ron Glickman
- **Title:** VP North America
- **Bio:** Ron Glickman has an extensive background in the aviation and travel technology industries, spanning over 20 years. He started his career in the airline industry at EL AL Israel Airlines, before going on to successfully scale Etihad Airways' global corporate sales channel to record results. After this achievement, he launched the North America operations of Air Italy and led its sales and distribution strategy across the region. In 2021, Ron brought his area expertise to the technology sector with PSNGR1, where he was part of the team that won Business Travel News Innovate People's Choice Award. Following the acquisition of PSNGR1 by Snowfall, he currently serves as VP North America where he is involved in architecting modern multimodal retailing solutions for both its corporate and TMC reseller channels.

Spotnana

- **Presenter:** Justin Schuster
- **Title:** VP Marketing
- **Bio:** Justin leads Spotnana's marketing team, which is responsible for the company's brand, messaging, communications, and demand generation. He most recently led marketing at Blend as it grew from a startup and achieved a successful IPO. Prior to joining Blend, Justin spent nearly 5 years in ad tech serving as Corporate CMO at Acxiom and Head of Marketing at LiveRamp.